



Mohawk Valley Community College

1101 Sherman Drive
Utica, New York 13501-5394

Office of the President
(315) 792-5333

August 6, 2002

Mr. Mark Rafferty
925 Euclid Avenue Suite 1900
Cleveland, Ohio 44115-1407

Dear Mr. Rafferty:

I understand that H.R. Beebe is making a proposal to serve as your local representative and construction manager for the Stanley Theater project. Over the past twenty years we have done major construction and remodeling at both our campuses. We have never had a better experience than our most recent project. We have just completed a \$24,000,000 renovation and construction at our Utica campus with a program and budget developed in the mid 90's. I believe that it was the outstanding construction management of H.R. Beebe that allowed us to complete every facet of that original program within the original budget. The project rebuilt nearly every teaching/learning space on a complex campus; replaced most existing infrastructure; updated for state of the practice technology and completed a new building with a magnificent and unique theater/lecture hall/balcony convention, conference center, computer complex and smart classrooms. H.R. Beebe met and exceeded all of our expectations for each and every project. I recommend them without reservation.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael I. Schafer".

Michael I. Schafer
President

amc

cc: Ron Thiele
John Millet