



April 22, 2008

Attention: Mrs. Joyce Palmer  
Mohawk Valley Community College  
1101 Sherman Drive  
Utica NY 13501

Dear Mrs. Palmer:

I am pleased to provide a reference letter for H. R. Beebe, Inc. regarding their abilities for construction management.

We are well acquainted with the firm, having used them on several projects over the last twenty years. Projects involving our skilled nursing facility were always conducted with consideration and coordination with staff and an understanding of the needs of our residents.

Most recently, Greg Benincasa's company served as our construction manager for Preswick Glen, our senior housing community with a construction cost of approximately \$28 million. With the exception of one isolated part of the project, which was a low priority for completion, the project was brought in on time and under budget. The quality of services from H. R. Beebe was excellent. Our ability to work with the company and their competency has been outstanding.

H. R. Beebe has always provided us with superior personnel. I especially appreciate their stepping forward with recommendations to resolve problems in a timely manner and always with consideration for the impact of cost to the owner.

If there is any additional information that you desire, please contact me.

Sincerely,

Raymond L. Garrett  
Executive Director/CEO

RLG/c